



The Society of Publishers in Asia (SOPA)

Online Recruitment Service Form

30-Jun-10

Date: _____

Company Information

Company Name: Edipresse Hong Kong Limited

Website: <http://www.edipresseasia.com/home.html>

Profile:

Edipresse Group is a publicly listed international media company. Headquartered in Switzerland, Edipresse's main activities are in newspaper and magazine publishing and digital media. The Group employs 3,000 people worldwide to run a diverse portfolio of more than 200 titles and websites.

Contact Details

Contact Person: Iris Lee

Job Title: Assistant HR Manager

Telephone: 2859 4340

Fax:

Email: recruit03@edipresse.com.hk

Address: 6/F, 32 Oi Kwan Road, Wanchai, Hong Kong

Job Summary

Position: Senior Sales Manager

Ref no.: -

Qualification: -

Year(s) of Experience: -

Salary: Negotiable

Employment Type: Permanent

Location: Hong Kong

Benefits: -

Job Responsibilities

You integrate a new structure that is developing a concept of innovative products/services in the field of leisure, business to consumer and business-to-business sector. Our Company is about to launch an e-commerce web site to support our sales.

- Day to day sector analysis including competition and contract negotiating
- Writing business proposals and monitoring the accounts and their development prospects

Job Requirements

- 5 years working experience in distribution network as department store, supermarkets and hypermarkets, specialised distributor, preference to knowledge of knowledge in cultural and leisure environment products.
- Good negotiator
- Totally comfortable to start the business from scratch
- Rigorous, tenacious and organized, autonomous in the phase of customer acquisition
- This position is scalable to a function of business coaching
- Fluent in spoken and written English and Chinese

We offer attractive salary and competitive benefits including 5-day work, performance-based bonus, Mandatory Provident Fund and medical scheme. Interested candidates please send full resume with expected salary to The HR Department, 6th Floor, Guardian House, 32 Oi Kwan Road, Wanchai, Hong Kong or via mail recruit03@edipresse.com.hk

(Data Collected will be used for recruitment purpose only)